

A.S. Bryden & Sons Holdings Limited

## Interim Report

September 30, 2025 (Expressed in United States dollars unless otherwise indicated)

### INTERIM REPORT TO THE STOCKHOLDERS

The Group's performance in the third quarter reflects a mixed performance. On the positive side, there was:

- Strong revenue growth in key business lines
- Stable gross margin despite market pressures
- Exports gaining momentum

However, there were challenges, which included:

- Low net margin, not aligned with ROE targets.
- Q3 revenue and profit slow down, primarily due to the drag on performance as CPJ undergoes teething pain with new ERP implementation
- Operating cost inflation and delayed synergy extraction.

### Third Quarter Performance (July – September 2025)

For the three months ended 30 September 2025, the Group recorded revenue of US\$147.3 million, representing an increase of US\$11.8 million (8.7%) over the corresponding quarter in 2024. Gross profit was US\$39.7 million, up US\$0.9 million (2.3%) versus 2024. Direct cost grew faster than revenue resulting in a compression of operating profit which closed at US\$5.9 million, compared to US\$8.3 million in the prior year. Operating expenses increased significantly due to higher finance costs associated with debt utilization for recent acquisitions, wage inflation and higher cost due to delayed ERP system implementation at CPJ.

Net profit for the quarter was US\$1.2 million, compared to US\$2.4 million in 2024 -down 52% as margin erosion and finance cost outweighed revenue growth. Increased financing costs have resulted from the funding of the expansion of the receivables which we hope to correct itself as the outstanding balances are collected.

### Year-to-Date Performance (January – September 2025)

For the nine months ended 30 September 2025, the Group delivered solid revenue growth (+36.4%) driven primarily by the incremental revenues from acquisitions and organic growth from Consumer Goods and Healthcare divisions. Export revenue is up +43% (US\$18.5M vs US\$12.9M).

Gross profit increased by US\$33.0 million (+36.3%) to close at US\$123.8 million versus US\$90.8m in 2024. Operating expenses grew 44% reflecting higher people cost, amortization of acquired intangibles and integration overhead. While the cost leverage has not yet materialized, management is confident that this will be realized in 2026.

Operating profit closed at US\$23.3 million, up US\$2.1 million compared to 2024 while net profit for the period was US\$7.1 million – flat vs prior year.

### Outlook

The Group will continue to grow in scale but at the same time, will execute projects to ensure that profitability keeps pace. The Q3 results highlight the need for management to accelerate synergy extraction and reset the cost structure.

As we enter the final quarter of 2025, management is doubling down on:

- Synergy Extraction & Cost Reduction
- Tighten Working Capital
- Margin Improvement
- Deleveraging.

While the environment continues to be fluid, our strategy is sound, our fundamentals are strong and our team is committed to driving continued progress in the quarters ahead. Thank you for your ongoing confidence and support.



**PAUL B. SCOTT**  
Chairman



**RICHARD PANDOHIE**  
Director

### SHAREHOLDER PROFILE AS AT 30 SEPTEMBER 2025

#### Thirteen Largest Shareholders

|                                 |               |
|---------------------------------|---------------|
| 1. Seprod Limited               | 1,199,141,511 |
| 2. Michael Anthony Conyers      | 90,103,014    |
| 3. Gerard Bruce Conyers         | 47,878,649    |
| 4. Thomas Tyler                 | 23,505,971    |
| 5. Wave Trading Limited         | 23,484,595    |
| 6. Sportswear Producers Limited | 10,336,939    |
| 7. TJBK Investments Limited     | 9,410,770     |
| 8. Bernadette Sammy             | 6,948,316     |
| 9. David Franco                 | 6,948,316     |
| 10. Scott Franco                | 6,948,316     |
| 11. Andrew Crooks               | 6,948,316     |
| 12. Stephen Welch               | 6,948,316     |
| 13. Barry Tangwell              | 6,948,316     |

### Shareholding of Directors and Connected Persons

|                                               |               |
|-----------------------------------------------|---------------|
| 1. Paul B Scott (Chairman)                    | Nil           |
| - connected persons                           | 1,210,778,209 |
| 2. Melanie Subratie                           | Nil           |
| - connected persons                           | 1,209,661,767 |
| 3. Michael Anthony Conyers                    | 90,103,014    |
| 4. Richard Pandohie (Chief Executive Officer) | 2,544,332     |
| 5. Nicholas Scott                             | Nil           |
| - connected persons                           | 743,335       |
| 6. Geoffrey Charles Gordon                    | Nil           |
| 7. Brian Wynter                               | Nil           |

### Shareholding of Management

|                         |            |
|-------------------------|------------|
| 1. Michael Conyers      | 90,103,014 |
| 2. Gerard Bruce Conyers | 47,878,649 |
| 3. Bernadette Sammy     | 6,948,316  |
| 4. David Franco         | 6,948,316  |
| 5. Scott Franco         | 6,948,316  |
| 6. Andrew Crooks        | 6,948,316  |
| 7. Stephen Welch        | 6,948,316  |
| 8. Barry Tangwell       | 6,948,316  |
| 9. Tiffany Reid         | 5,973,113  |
| 10. Richard Pandohie    | 2,544,332  |
| 11. Damion Dodd         | 188,469    |
| 12. Adam Conyers        | 150,000    |

## Interim Unaudited Consolidated Statement of Comprehensive Income

(Expressed in United States dollars unless otherwise indicated)

|                                          | Unaudited               |              | Unaudited               |              |
|------------------------------------------|-------------------------|--------------|-------------------------|--------------|
|                                          | 3 months ended 30 Sept. |              | 9 months ended 30 Sept. |              |
|                                          | 2025                    | 2024         | 2025                    | 2024         |
|                                          | USD\$000                | USD\$000     | USD\$000                | USD\$000     |
| <b>Revenue</b>                           | 147,255                 | 135,494      | 447,870                 | 328,440      |
| Direct expenses                          | (107,600)               | (96,748)     | (324,036)               | (237,598)    |
| <b>Gross Profit</b>                      | 39,655                  | 38,746       | 123,834                 | 90,842       |
| Other operating income                   | 163                     | 318          | 216                     | 528          |
| Operating expenses                       | (33,900)                | (30,759)     | (100,762)               | (70,176)     |
| <b>Operating Profit</b>                  | 5,918                   | 8,305        | 23,288                  | 21,194       |
| Finance costs                            | (4,223)                 | (3,328)      | (11,190)                | (7,591)      |
| Share of results of Associate            | 84                      | 30           | 242                     | (28)         |
| <b>Profit before Taxation</b>            | 1,779                   | 5,007        | 12,340                  | 13,575       |
| Taxation                                 | (622)                   | (2,602)      | (5,200)                 | (6,413)      |
| <b>Net Profit</b>                        | 1,157                   | 2,405        | 7,140                   | 7,162        |
| Other comprehensive income, net of taxes |                         |              |                         |              |
| <b>Total Comprehensive Income</b>        | <b>1,157</b>            | <b>2,405</b> | <b>7,140</b>            | <b>7,162</b> |

#### Net Profit is attributable to:

|                             |              |              |              |              |
|-----------------------------|--------------|--------------|--------------|--------------|
| Stockholders of the Company | 1,634        | 2,393        | 6,674        | 6,662        |
| Non-controlling interests   | (477)        | 12           | 466          | 500          |
| <b>Total</b>                | <b>1,157</b> | <b>2,405</b> | <b>7,140</b> | <b>7,162</b> |

#### Total Comprehensive Income is attributable to:

|                             |              |              |              |              |
|-----------------------------|--------------|--------------|--------------|--------------|
| Stockholders of the Company | 1,634        | 2,393        | 6,674        | 6,662        |
| Non-controlling interests   | (477)        | 12           | 466          | 500          |
| <b>Total</b>                | <b>1,157</b> | <b>2,405</b> | <b>7,140</b> | <b>7,162</b> |

#### Earnings per Stock Unit Attributable to Stockholders of the Company

|                       |             |             |             |             |
|-----------------------|-------------|-------------|-------------|-------------|
| Continuing operations | US\$0.00109 | US\$0.00172 | US\$0.00445 | US\$0.00479 |
|-----------------------|-------------|-------------|-------------|-------------|

## Interim Unaudited Consolidated Statement of Financial Income

(Expressed in United States dollars unless otherwise indicated)

|                               | Unaudited<br>30 Sept. 2025<br>USD\$000 | Unaudited<br>30 Sept. 2024<br>USD\$000 | Audited<br>31 December 2024<br>USD\$000 |                                                           | Unaudited<br>30 Sept. 2025<br>USD\$000 | Unaudited<br>30 Sept. 2024<br>USD\$000 | Audited<br>31 December 2024<br>USD\$000 |
|-------------------------------|----------------------------------------|----------------------------------------|-----------------------------------------|-----------------------------------------------------------|----------------------------------------|----------------------------------------|-----------------------------------------|
| <b>Non-current Assets</b>     |                                        |                                        |                                         | <b>Equity Attributable to Stockholders of the Company</b> |                                        |                                        |                                         |
| Property, plant and equipment | 55,982                                 | 76,333                                 | 59,111                                  | Share capital                                             | 77,373                                 | 57,000                                 | 74,742                                  |
| Right of use assets           | 24,617                                 | 10,208                                 | 24,617                                  | Preference shares                                         | 28,138                                 | 18,138                                 | 28,138                                  |
| Intangible assets             | 65,251                                 | 49,080                                 | 67,890                                  | Capital reserves                                          | 13,956                                 | 13,956                                 | 13,956                                  |
| Investments                   | 5,758                                  | 2,502                                  | 5,516                                   | Retained earnings                                         | 5,214                                  | 11,682                                 | 3,001                                   |
| Post-employment benefit asset | 4,912                                  | 4,007                                  | 4,912                                   |                                                           | 124,681                                | 100,776                                | 119,837                                 |
| Deferred tax assets           | 16,233                                 | 5,438                                  | 16,233                                  |                                                           | 21,382                                 | 25,345                                 | 23,591                                  |
|                               | 172,753                                | 147,568                                | 178,279                                 | <b>Non-Controlling Interests</b>                          | 146,063                                | 126,121                                | 143,428                                 |
| <b>Current Assets</b>         |                                        |                                        |                                         |                                                           |                                        |                                        |                                         |
| Inventories                   | 137,376                                | 132,103                                | 142,908                                 | <b>Non-current Liabilities</b>                            |                                        |                                        |                                         |
| Trade and other receivables   | 163,116                                | 128,262                                | 148,270                                 | Post-employment benefit obligations                       | 2,908                                  | 2,672                                  | 2,900                                   |
| Taxation recoverable          | 2,876                                  | 4,263                                  | 1,158                                   | Borrowings                                                | 168,304                                | 115,885                                | 124,799                                 |
| Cash and bank balances        | 19,508                                 | 21,118                                 | 25,651                                  | Lease obligations                                         | 25,045                                 | 19,042                                 | 22,958                                  |
|                               | 322,876                                | 285,746                                | 317,987                                 | Deferred tax liabilities                                  | 15,725                                 | 5,066                                  | 15,796                                  |
| <b>Current Liabilities</b>    |                                        |                                        |                                         |                                                           | 211,982                                | 142,665                                | 166,453                                 |
| Trade and other payables      | 86,119                                 | 75,626                                 | 96,206                                  |                                                           | 358,045                                | 268,786                                | 309,881                                 |
| Borrowings                    | 44,445                                 | 82,374                                 | 77,501                                  |                                                           |                                        |                                        |                                         |
| Lease obligations             | 2,265                                  | 1,168                                  | 6,418                                   |                                                           |                                        |                                        |                                         |
| Loan due to Parent            | 1,471                                  | 3,526                                  | 1,471                                   |                                                           |                                        |                                        |                                         |
| Taxation payable              | 1,357                                  | 1,834                                  | 2,813                                   |                                                           |                                        |                                        |                                         |
| Bank overdraft                | 1,927                                  | -                                      | 1,976                                   |                                                           |                                        |                                        |                                         |
|                               | 137,584                                | 164,528                                | 186,385                                 |                                                           |                                        |                                        |                                         |
| <b>Net Current Assets</b>     | 185,292                                | 121,218                                | 131,602                                 |                                                           |                                        |                                        |                                         |
|                               | 358,045                                | 268,786                                | 309,881                                 |                                                           |                                        |                                        |                                         |

Approved for issue by the Board of Directors on 4 November 2025 and signed on its behalf by:

  
PAUL B. SCOTT  
Director

  
RICHARD PANDOHIE  
Director

## Interim Unaudited Consolidated Statement of Changes in Equity

(Expressed in United States dollars unless otherwise indicated)

|                                                                           | Share<br>capital<br>USD\$000 | Preference<br>shares<br>USD\$000 | Capital<br>reserve<br>USD\$000 | Retained<br>Earnings<br>USD\$000 | Sub-total<br>USD\$000 | Non-controlling<br>Interests<br>USD\$000 | Total<br>USD\$000 |
|---------------------------------------------------------------------------|------------------------------|----------------------------------|--------------------------------|----------------------------------|-----------------------|------------------------------------------|-------------------|
| <b>Unaudited 9 Months ended 30 September 2025</b>                         |                              |                                  |                                |                                  |                       |                                          |                   |
| At 01 January 2025                                                        | 74,742                       | 28,138                           | 13,956                         | 3,001                            | 119,837               | 23,591                                   | 143,428           |
| Profit for the 9 month period                                             | -                            | -                                | -                              | 6,674                            | 6,674                 | 466                                      | 7,140             |
|                                                                           | 74,742                       | 28,138                           | 13,956                         | 9,675                            | 126,511               | 24,057                                   | 150,568           |
| Transactions with owners:                                                 |                              |                                  |                                |                                  |                       |                                          |                   |
| Acquisition of shareholding of a non-controlling interest in a subsidiary | 2,631                        | -                                | -                              | 44                               | 2,675                 | (2,675)                                  | -                 |
| Transaction costs directly attributable to equity transaction             | -                            | -                                | -                              | (220)                            | (220)                 | -                                        | (220)             |
| Ordinary dividends declared by the Company                                | -                            | -                                | -                              | (2,917)                          | (2,917)               | -                                        | (2,917)           |
| Preference dividends declared by the Company                              | -                            | -                                | -                              | (1,368)                          | (1,368)               | -                                        | (1,368)           |
| Balance at 30 September 2025                                              | 77,373                       | 28,138                           | 13,956                         | 5,214                            | 124,681               | 21,382                                   | 146,063           |
| <b>Unaudited 9 Months ended 30 September 2024</b>                         |                              |                                  |                                |                                  |                       |                                          |                   |
| At 01 January 2024                                                        | 57,000                       | 18,138                           | 13,956                         | 9,647                            | 98,741                | 7,135                                    | 105,876           |
| Profit for the 9 month period                                             | -                            | -                                | -                              | 6,662                            | 6,662                 | 500                                      | 7,162             |
|                                                                           | 57,000                       | 18,138                           | 13,956                         | 16,309                           | 105,403               | 7,635                                    | 113,038           |
| Transactions with owners:                                                 |                              |                                  |                                |                                  |                       |                                          |                   |
| Acquisition of controlling interest in a new subsidiary                   | -                            | -                                | -                              | -                                | -                     | 23,409                                   | 23,409            |
| Acquisition of shareholding of a non-controlling interest in a subsidiary | -                            | -                                | -                              | (1,311)                          | (1,311)               | (5,699)                                  | (7,010)           |
| Ordinary dividends declared by the Company                                | -                            | -                                | -                              | (2,704)                          | (2,704)               | -                                        | (2,704)           |
| Preference dividends declared by the Company                              | -                            | -                                | -                              | (612)                            | (612)                 | -                                        | (612)             |
| Balance at 30 September 2024                                              | 57,000                       | 18,138                           | 13,956                         | 11,682                           | 100,776               | 25,345                                   | 126,121           |

## Interim Unaudited Consolidated Statement of Cash Flows

(Expressed in United States dollars unless otherwise indicated)

|                                                                              | Unaudited 9 months<br>ended 30 Sept. 2025<br>USD\$000 | Unaudited 9 months<br>ended 30 Sept. 2024<br>USD\$000 |
|------------------------------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|
| <b>Cash Flows from Operating Activities</b>                                  |                                                       |                                                       |
| Net profit after taxation                                                    | 7,140                                                 | 7,162                                                 |
| Items not affecting cash resources:                                          |                                                       |                                                       |
| Depreciation                                                                 | 6,281                                                 | 4,499                                                 |
| Amortisation of intangible assets                                            | 2,776                                                 | 1,207                                                 |
| Gain on disposal and other adjustments of<br>property, plant and equipment   | -                                                     | (131)                                                 |
| Share of results of associate, net of tax                                    | (242)                                                 | 28                                                    |
| Taxation expense                                                             | 5,200                                                 | 6,413                                                 |
| Interest expense                                                             | 11,190                                                | 7,591                                                 |
|                                                                              | <u>32,345</u>                                         | <u>26,769</u>                                         |
| Changes in operating assets and liabilities:                                 |                                                       |                                                       |
| Inventories                                                                  | 5,532                                                 | 11,935                                                |
| Trade and other receivables                                                  | (16,564)                                              | (6,325)                                               |
| Trade and other payables                                                     | (10,542)                                              | (16,343)                                              |
| Cash generated by operations                                                 | <u>10,771</u>                                         | <u>16,036</u>                                         |
| Taxation paid                                                                | <u>(8,190)</u>                                        | <u>(7,423)</u>                                        |
| Cash generated by in operating activities                                    | <u>2,581</u>                                          | <u>8,613</u>                                          |
| <b>Cash Flows from Investing Activities</b>                                  |                                                       |                                                       |
| Purchase of property, plant and equipment                                    | (3,227)                                               | (3,775)                                               |
| Acquisition of new subsidiary                                                | (2,496)                                               | (44,019)                                              |
| Acquisition of shareholding of a non-controlling<br>interest in a subsidiary | -                                                     | (5,699)                                               |
| Proceeds on disposal of property, plant and equipment                        | 220                                                   | 274                                                   |
| Cash used in investing activities                                            | <u>(5,503)</u>                                        | <u>(53,219)</u>                                       |
| <b>Cash Flows from Financing Activities</b>                                  |                                                       |                                                       |
| Borrowings received                                                          | 103,823                                               | 89,310                                                |
| Borrowings repaid                                                            | (89,453)                                              | (34,385)                                              |
| Lease obligations                                                            | (2,067)                                               | -                                                     |
| Ordinary dividends paid by the Company                                       | (2,917)                                               | (2,704)                                               |
| Preference dividends paid by the Company                                     | (1,368)                                               | (612)                                                 |
| Interest paid on borrowings                                                  | (11,190)                                              | (7,591)                                               |
| Cash (used in)/generated from financing activities                           | <u>(3,172)</u>                                        | <u>44,018</u>                                         |
| Decrease in cash and cash equivalents                                        | (6,094)                                               | (588)                                                 |
| Cash and cash equivalents at start of period                                 | 23,675                                                | 21,706                                                |
| <b>CASH, CASH EQUIVALENTS AND BANK OVERDRAFT<br/>AT END OF PERIOD</b>        | <u>17,581</u>                                         | <u>21,118</u>                                         |
| Cash and bank balances                                                       | 19,508                                                | 21,118                                                |
| Bank overdraft                                                               | <u>(1,927)</u>                                        | <u>-</u>                                              |
|                                                                              | <u>17,581</u>                                         | <u>21,118</u>                                         |

## Notes to the Interim Unaudited Consolidated Financial Statements

(Expressed in United States dollars unless otherwise indicated)

### Business Segments

The Group has one reportable segment however, revenue from external customers is generated from the sale of goods and services of varying types. Similar products and services have been grouped together and revenue for the period disclosed below.

|                                     | 3 months ended 30 Sept. |                | 9 months ended 30 Sept. |                |
|-------------------------------------|-------------------------|----------------|-------------------------|----------------|
|                                     | 2025                    | 2024           | 2025                    | 2024           |
|                                     | USD\$000                | USD\$000       | USD\$000                | USD\$000       |
| Consumer goods                      | 86,655                  | 96,013         | 334,263                 | 214,777        |
| Hardware and housewares             | 7,200                   | 7,394          | 18,798                  | 19,704         |
| Healthcare                          | 40,293                  | 18,468         | 58,070                  | 54,837         |
| Industrial equipment and lubricants | 14,394                  | 14,140         | 41,129                  | 43,675         |
| Eliminations                        | (1,287)                 | (521)          | (4,390)                 | (4,553)        |
|                                     | <u>147,255</u>          | <u>135,494</u> | <u>447,870</u>          | <u>328,440</u> |

Revenue was generated from sales to customers in the domestic and export markets.

|                                           | 3 months ended 30 Sept. |                | 9 months ended 30 Sept. |                |
|-------------------------------------------|-------------------------|----------------|-------------------------|----------------|
|                                           | 2025                    | 2024           | 2025                    | 2024           |
|                                           | USD\$000                | USD\$000       | USD\$000                | USD\$000       |
| Sales to customers in country of domicile | 140,617                 | 131,506        | 429,391                 | 315,563        |
| Sales to customers in other countries     | 6,638                   | 3,988          | 18,479                  | 12,877         |
| At end of period                          | <u>147,255</u>          | <u>135,494</u> | <u>447,870</u>          | <u>328,440</u> |

Sales to customers in countries other than the Company's country of domicile originated all segments. Operating profit, capital expenditure, depreciation, assets and liabilities cannot be allocated between geographical sales territories.

### Basis of preparation

The consolidated financial statements have been prepared in accordance with IFRS® Accounting Standards. IFRS Accounting Standards comprise the following authoritative literature:

- IFRS Accounting Standards
- IAS® Standards
- Interpretations developed by the (IFRS) Interpretations Committee (IFRIC® Interpretations) or its predecessor body, the Standing Interpretations Committee (SIC® Interpretations).

Certain accounting entries that are made at the year-end are estimated in these interim unaudited consolidated financial statements. The accounting policies applicable to these interim unaudited consolidated financial statements are consistent with those used in the audited consolidated financial statements for the year ended 31 December 2024.

### Acquisition of interests in subsidiaries

During the period the Group acquired 100% of the share capital of H. Jason Jones & Co. Limited ("HJJ"), a company incorporated and domiciled in Barbados, through its subsidiary, Retail Acquisition Company Limited ("RACL"). HJJ is a distributor and retailer operating primarily in the food service industry in Barbados.

In September 2025, the Group, also through RACL, acquired a 50% strategic interest in Armstrong Agencies Limited ("AAL", "the Subsidiary"), a company incorporated and domiciled in Barbados. AAL is an importer, distributor, and marketer of internationally recognized brands. As at the reporting date, management was in the process of assessing control in accordance with IFRS 10 – *Consolidated Financial Statements*, in relation to this acquisition. Accordingly, AAL's results have not been included in these unaudited interim consolidated financial statements pending completion of that assessment.